



**Los Angeles County
Board of Supervisors**

October 08, 2013

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Chief Medical Officer

Christina Ghaly, M.D.
Deputy Director, Strategic Planning

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

Dear Supervisors:

**ACCEPTANCE OF AN EQUIPMENT DONATION FROM IGT LLC DBA
EIGEN FOR LAC+USC MEDICAL CENTER, UROLOGY DEPARTMENT
(SUPERVISORIAL DISTRICT 1)
(3 VOTES)**

SUBJECT

Request approval to accept an equipment donation of an Artemis Prostate Biopsy System, the supporting Profuse Software and related one-year service maintenance warranty at a combined value of \$270,000 from IGT LLC dba Eigen to LAC+USC Medical Center, Urology Department.

IT IS RECOMMENDED THAT THE BOARD:

- 1) Accept an equipment donation of an Artemis Prostate Biopsy System (Artemis), supporting Profuse Software, and one-year service maintenance warranty valued at a combined total of \$270,000.
- 2) Instruct the Executive Officer, Board of Supervisors, to prepare and send a letter of appreciation to Eigen for the generous donation of the Artemis (Attachment I).

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Los Angeles, CA 90012

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patient-centered, cost-effective health
care to Los Angeles County residents
through direct services at DHS facilities
and through collaboration with
community and university partners.*



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PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

In accordance with County policy, donations in excess of \$10,000 require acceptance by the Board of Supervisors.

Approval of the first recommendation will allow the facility to accept the gift donation and will enhance the quality of services delivered to Urology patients at LAC+USC Medical Center (LAC+USC MC).

Eigen is the leader in manufacturing 3D semi-robotic targeted prostate biopsy with MRI/TRUS fusion. Artemis received FDA approval in May 2008. The Artemis allows for more accurate diagnosis of prostate cancer during biopsy. Many biopsies can miss early stages of cancer. Artemis allows the Urologist see inside the prostate in virtual 3D while providing real time navigation and biopsy needle mapping. It also generates a 3D image of the biopsy coordinates for future evidence. Additionally Artemis technology allows for sophisticated recording of actual biopsy sites samples. The system greatly increases the ability to examine the prostate for abnormalities or suspicious areas which may need sampling.

Approval of the second recommendation will acknowledge the receipt of this generous donation by Eigen.

Implementation of Strategic Plan Goals

The recommended actions support Goal 1, Operational Effectiveness, of the County's strategic plan.

FISCAL IMPACT/FINANCING

There is a one-time cost associated with acceptance and installation of the Artemis and software. LAC+USC MC has been asked to pay for shipping at a cost of no more than \$1,000 and installation at a cost of \$2,500 for a total of \$3,500. Funding is included in the Department of Health Services' Fiscal Year 2013-14 Adopted Budget.

The cost of the device, the one-year warranty with maintenance will be covered by the donor, free of charge.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

Section 2.4.2 of the County Fiscal Manual authorizes County departments to accept donations in excess of \$10,000.00 with Board approval.

There is no financial interest or any other relationship between LAC+USC MC and Eigen.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

Approval of the recommended actions will help improve the quality of health care services delivered to urology patients at LAC+USC MC.

The Honorable Board of Supervisors

10/8/2013

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Respectfully submitted,

A handwritten signature in black ink, appearing to read "Mitchell Katz". The signature is written in a cursive, flowing style.

Mitchell H. Katz, M.D.

Director

MKH:rf

Enclosures

c: Chief Executive Office
County Counsel
Executive Office, Board of Supervisors
Chief Information Office

October 8, 2013

IGT LLC dba Eigen
Dr. Michael Ahmadi
13355 Grass Valley Avenue Grass
Valley, CA 95945

Dear Dr. Michael Ahmadi:

At its meeting held October 8, 2013, the Los Angeles County Board of Supervisors accepted, with thanks, the equipment donation of an Artemis Ultrasound (Serial #002-20012) to be shipped to LAC+USC Medical Center two weeks from the issuance of this letter, supporting Profuse Software (subject to the Software License Agreement in the attached donation letter) and one-year maintenance agreement. This donation, valued at \$270,000, will greatly benefit the LAC+USC Medical Center Urology Department.

On behalf of the Board of Supervisors, please accept their deep appreciation of your generous donation.

Sincerely,

Sachi A. Hamai
Executive Officer, Board of Supervisors

July 31, 2013

Los Angeles County Board of Supervisors
c/o:
LAC USC Medical Center
P.O. Box 866001
Los Angeles, CA 90086

To Whom It May Concern:

This letter is to confirm that IGT, LLC, dba Eigen is donating our cutting-edge technology for targeted prostate biopsy to the Los Angeles County, USC Medical Center, Urology Division, Dr. Ukimura. Our system is comprised of:

Artemis™ — the image guidance and 3D navigation tool for prostate biopsy
ProFuse™ — the MRI targeted planning software
ProFuse Bx™ — the fusion platform

Located in Grass Valley, California, Eigen is the proud manufacturer of such advanced technology. Our company is committed to making a difference in the early detection of prostate cancer by providing such an advanced and well-validated tool for use by radiologists and urologists. It is a pleasure to make this technology available to the male population served at the LA county hospital.

This advanced technology enables physicians to unblind the so-called “blind” prostate biopsy method. Such a blind biopsy method recently failed to detect Governor Jerry Brown’s prostate cancer at an early stage. By providing this advanced technology to LA county, we are hoping, to be a part of ongoing future solutions and help prevent missed opportunities for early cancer detection in other patients.

Our system has FDA clearance and is well validated by several local and national academic centers such as UCLA, NYU and others. Presented by UCLA, a recent abstract in which our technology was featured won first prize at the annual American Urology Association meeting in San Diego.

Our mission is to UNBLIND the BLIND biopsy.

We respectfully request the Board of Supervisors’ approval of this donation to Los Angeles County USC Medical Center for a total donation of:

Artemis™, ProFuse™ and ProFuse Bx™: \$270,000

One-year full warranty including comprehensive service at no charge.

Shipping: Estimated at \$750, to be charged to LA County.

Installation and calibration: \$2,500, to be charged to LA County.

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Two weeks after donation acceptance letter is issued by Los Angeles County Board of Supervisors,
We will then ship our donated unit Serial # 002-20012.

Respectfully submitted,

A handwritten signature in black ink, reading "Michael Ahmadi". The signature is written in a cursive, flowing style.

Dr. Michael Ahmadi
Vice President Global Marketing & Sales
Eigen